Why Open Source for the logistics industry?
Logistical pain points can be solved with open source solutions

**Digital platforms**
New technologies and disruptive business models put logistics companies under higher strain.

**Incompatability**
Logistics connects different industries, each with individual system structures that change over time.

**Lack of influence**
Lack of resources and motivation keep organisations from implementing the required elements and standards.

If these were solved, what impact would it have on your organisation?
Why couldn't they be solved until today?

**Lack of cooperation**
The lack of collaboration hinders effective innovation: Major advances in social issues such as sustainability and emission reduction can only be achieved through collaboration.

**High costs**
Individual IT system continuous adaptation is expensive, e.g. integrating new clients or subcontractors.

**Lack of neutrality**
Existing solutions in the market often lack neutrality. Centralised or monopolistic platforms are not trusted.
The digital transformation will not succeed without the use of open source

**Commodities**
What can you NOT earn money with in logistics?

// Functionalities that are already not competitively differentiating and are „general standard“ (necessary and valuable, but not very lucrative).

Make standardised basic functionalities usable via open source developments.

**Innovations**
Which developments are putting pressure on the logistics industry?

// Functionalities that will become established in the industry in a short time (novel and disruptive).

Share development risks and development costs via open innovation.
Many developments serve basic or commodity services

- Many developments and innovations currently serve basic functions and commodity services that provide no option to monetise.
- Commodities are non market-differentiating services or basic features that companies offer to their clients.

Development of commodities collaboratively. Focus on market-differentiating services individually.
Let’s share resources to develop commodities

A common ground and a stable basis can better be established together, when it comes to developing and implementing cutting-edge technologies:

• The logistics industry needs to implement and react quickly to technological innovations.

• Topics such as Internet of Things and Artificial Intelligence are best tackled through open source collaboration: Eliminates the effort of integrating frameworks and toolchains individually within every company again.

• Example: The MLCVZoo (Machine Learning Computer Vision Zoo) provides a toolbox for an ecosystem of algorithms that can be put together in a pipeline, regardless of the framework that is used for their implementation.

Joint innovations upon which companies can build individual functions.
The Open Logistics Foundation as a solution
Open source development is the Foundation’s core

Development of open source solutions and projects.

Joint, active and diverse community working together to establish and maintain open source solutions.

Neutral place where all parties can freely contribute and access open source software publications.
We jointly develop open source solutions

- Joint development and free publication of open source software and hardware
- Operation of an open and neutral platform: the Open Logistics Repository
- Organisation and moderation of content-related working groups
- Collection of new ideas and topics for upcoming open source developments

Development and establishment of de-facto standards to boost the logistics industry
We create an active Open Source Community

- Our international community is diverse and every contribution matters. There is an eye-to-eye interaction between SMEs and big players.
- Merging results from practice and research into practical open-source applications
- Networking of people and companies with relevant know-how and logistical background

Rethinking open source for logistics and joining forces.
The Foundation is your neutral partner

• As a foundation, we are
  • a neutral partner, independent from single companies or commercialisation activities,
  • safe from acquisitions,
  • following European values and legal standards.
• To support the Open Logistics Foundation, companies can join the Support Association: Open Logistics e. V.

Results are published under the Foundation’s umbrella and not branded by individual companies.
The Foundation continues to grow

- Start of Open Logistics Foundation: October 2021
- Launch of WG Electronic Transport Documents and its first project eCMR: May 2022
- Publishing of the repository: April 2022
- Launch of WG Digital Air Cargo and its first project NE:ONE: October 2022
- Start of the ideation process: August 2022
- Launch of WG Open Customs Blockchain and its first project BORDER: January 2023
- 25 members and first in-person member summit: May 2023
- Over 20 members: December 2022
We actively create open source solutions
The Working Groups
Address certain topics found to be of high relevance for the logistics industry.

- We have organisational, legal and technical topics within each working group
- Participation in working groups is limited to members of the Foundation’s Support Association
- Working Groups can host several projects on one overarching topic

The projects
Jointly develop initial ideas into promising open source solutions.

- Development, testing and documenting of open source software and components
- Collaboration of software developers from different companies
- High organisational transparency and clear assignment of roles

Code for the future: Use and adapt.
The Working Groups create open source solutions

Electronic Transport Documents
Focus on digital transport processes.

Digital Air Cargo
Focus on efficient data exchange in air freight.

Open Customs Blockchain
Focus on reduced border delays and digital data exchange.
Working Group Electronic Transport Documents

• Topic: Identifying and handling cargo from sender to recipient requires shipping documents. Even today, most of these documents are paper-based. Attempts have been made in recent years to provide these documents in different electronic formats, but these are incompatible.

• Goal: Develop an open source solution for companies to handle all kinds of digital shipping documents in a uniform and interoperable manner.

• Central question: How can open and interoperable solutions for transport documents look like?

For projects, active members and more information please visit the Working Group’s website page: Working Group Electronic Transport Documents | Open Logistics Foundation

Working Group Lead

Ingo Müller
DACHSER SE

Andreas Nettsträter
Open Logistics Foundation
Working Group Digital Air Cargo

- **Topic**: The level of digitalisation in air cargo is still low: the large number of players at airports – from pick-up to delivery – and the global scale make it difficult to digitally network and automate processes.

- **Goal**: Establish digital processes and seamless data exchange between different stakeholders in air cargo, like airports, carriers, shippers and authorities.

- **Central question**: How can all stakeholders in air cargo collaborate in a paperless and digital way?

For projects, active members and more information please visit the Working Group’s website page: Working Group Digital Air Cargo | Open Logistics Foundation
Working Group
Open Customs Blockchain

• Topic: The mostly paper-based exchange of documents in the customs area makes it difficult for all stakeholders including authorities to verify the authenticity of the information exchanged.

• Goal: Develop open-source solutions that strengthen the trust and transparency in data that is used in customs processes. Improve the integration of customs & logistics processes using blockchain technology, while placing a special focus on the needs of authorities.

• Central question: How can we ensure smooth border crossing and compliant trade?

For projects, active members and more information please visit the Working Group’s website page: Working Group Open Customs Blockchain | Open Logistics Foundation
Get to know our ongoing ideation topics

**Driver app**
Developing a common driver app (or a common framework for developing such an app)

**Track&Trace + ETA**
Uniform definition of a track & trace process including data and events

**Train & Wagon**
Developing uniform interfaces and processes for recording and transmission of train and wagon information
Explore our Repository

Developers can get directly involved with the projects in the Open Logistics Foundation repository.

All software components developed by the Innovation Community are accommodated in the Open Logistics Repository and available for companies to use, develop further, and/or commercialise.

Discover projects, groups and snippets. Share your projects with others.
Open Logistics Foundation License 1.3

• The Open Logistics Foundation Licence (OLFL-1.3) is a permissive licence
  • Based on the essential principles of the Apache v2 license (free license, no copyleft, granting of rights by all authors).
  • But with adaptations regarding the applicability of European law.
  • Approved by the Open Source Initiative to meet existing community norms and expectations for open source.

• The Contributor License Agreement (CLA) clarifies the transfer of rights from the contributors to the Foundation.

• Both documents are based on best practices of existing and successful open source initiatives: https://openlogisticsfoundation.org/licenses/
Get involved and join our community
Become a member and join us

You have different options for getting involved:

• Become a **Strategic Member** and create standards for the entire industry.

• Become a **Solution Member** and push projects for the benefit of your company.

• Stay external and become an observer, no membership is needed.

The method is open ideation, and the tool is open source.
Our Innovation Community includes diverse companies

- Logistics service providers
- Platform operators
- Forwarding companies
- IT solution companies
- Port/airport operators
- Shipping companies
- Equipment service providers
Joint open source developments is the basis of all perks

Visibility
Position yourself as an industry innovator and collaborator

Networking
Collaborate with other companies internationally

Resources
Share resources, costs and risks

Targets
Focus on added value and contribute to industry standards
Know the right membership option for you

**Strategic Member**
- Take the lead and set impulses in as many Working Groups as desired.
- Provide maintainer for and participate in unlimited projects.
- Propose candidates for the Boards of Directors, the Board of Trustees and the Steering Committees.
- Participation in the Foundation’s network and events.

**Solution Member**
- Lead one Working Group and provide maintainer for one project
- Participate in all WGs and projects
- Participation in the Foundation’s network and events
### Our member categories and annual membership fees

<table>
<thead>
<tr>
<th>Annual turnover (group-related)</th>
<th>Strategic Member</th>
<th>Solution Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt; €1,000 million</td>
<td>€250,000</td>
<td>€35,000</td>
</tr>
<tr>
<td>€250 million - €1,000 million</td>
<td>€125,000</td>
<td>€20,000</td>
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<tr>
<td>€50 million - €250 million</td>
<td>€50,000</td>
<td>€5,000</td>
</tr>
<tr>
<td>&lt; €50 million</td>
<td>€25,000</td>
<td>€2,500</td>
</tr>
<tr>
<td>Research institutes, universities, associations, natural persons etc.</td>
<td>€25,000</td>
<td>€2,500</td>
</tr>
</tbody>
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Get to know our partners

Logos arranged in order of membership signing
Contact us!

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